

Name: _____

Block: _____

Date: _____

AWM 10

Ch. 2.2 Other Methods of Pay

Notes

Sometimes you aren't paid by the hour (hourly wage) or by the year (salary). There are several other methods of pay that you might find useful to know about: piecework, commission, salary plus commission and contract work. Of course, you might also start your own business and become self-employed.

PIECEWORK: when you are paid a certain amount _____

COMMISSION: an amount - _____ - you get paid for making a sale

CONTRACT: a legal agreement that _____
for work that is done

SELF-EMPLOYED: when you _____
(you are your own boss!)

Finding your pay from piecework:

Ex. 1) You work as a tree planter during the summer and earn your income through piecework. You are paid \$2.50 for each seedling you plant. If you plant 45 seedlings in a day, how much will he earn per day?

Ex. 2) You work as a flower arranger. You are paid \$143.75 for making 25 identical flower arrangements for a wedding. How much were you paid per arrangement? (unit rate again!)

Finding your pay from commission:

Ex. 3) You work in a store that sells classic Chinese furniture such as roundback armchairs and corner-leg stone stools. You work on commission at a rate of 6.5% of your gross sales. If you sold \$9865.00 worth of furniture last week, how much commission did you earn?

Ex. 4) You earned \$416.03 commission on your sales of \$9245.00. What was your rate of commission?

Finding your pay if you are self-employed on contract work:

Ex. 5) You are figuring out what you should charge for repairing the steps on a client's house. The cost of materials will be \$785.96, and you will have to hire 2 workers for 8 hours each at a rate of \$12.85/h. You want to earn at least \$450.00 for yourself. What should you charge the client in the contract?